



Three offers in about a month.

Kalyan came to me in mid-May: a Senior PM at Amazon aiming for the principal level, braced for the months-long slog that a step-up search usually is. Here is exactly what we did, week by week.

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Name, photo and story shared with Kalyan's permission

3

offers in hand

4

weeks, start to offers

1

level up, as planned

300+

PMs coached

THE FOUR WEEKS



WEEK 1

Narrative deep dive

Every meaningful thing he'd done, pulled into one place. Stories rebuilt with real numbers, in his voice. His "Tell me about yourself" tuned three ways: recruiter, hiring manager, panel.



WEEK 2

Mock reps + the blind spot

Rep after rep. A few reps in, I found the pattern he couldn't see in himself, named it, and drilled the fix until it was his. (The pattern stays between us.)



WEEK 3

Momentum

Weekly goals, held to. Same-day mindset resets after rough rounds. Several processes running in parallel instead of one at a time.



WEEK 4

Offers, and a choice

Negotiation prepped and coached. Three offers in hand. He said no to a final-round interview he no longer needed.

Pattern recognition is the core of how I coach: after 300+ PMs, I find the one thing costing you the offer, tell you exactly what it is, and drill it with you until it's fixed.

THE STARTING POINT

Strong PM, real results, aiming a level up. The problem was never the work. It was pace and direction: an unbuilt narrative walking into every interview, no honest reps, and a search running one process at a time. Level-up searches run five to eight months that way.

OFFERS IN HAND

Principal Product Manager · Eli Lilly
Senior Product Manager, AI Growth · NerdWallet
Senior Product Manager · HERE Technologies

WHAT HE TURNED DOWN

A final-round interview at Tempus, with three offers already in hand.

HOW WORKING WITH ME WORKS

One to one, and I'm picky. I only take on PMs I believe I can place, because of how I charge: **20% of my fee up front, 80% only after you sign an offer.** If your search stalls, that's my problem too. I stay in it until you land, and I keep coaching you through your first 90 days in the role.

The first step is a discovery call, not a checkout page. We both decide whether this is a fit. Kalyan went through the same call in May.

Book a discovery call

calendly.com/shishir-narula-yourpm/60mins
your-product-coach.com